

OFFICE ZONE

COMPANY
PROFILE

2020





OFFICE ZONE
OFFICE FURNITURE & ICT EQUIPMENTS

We Serve with Smile
at your **Budget Price**

Company **Profile**

CREATING SPACES

TOGETHER

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Introduction

OFFICE ZONE Was Established in 2020 and has since become synonymous with the supply ergonomically designed Office Furniture. **OFFICE ZONE** is a service-focused company that specializes in the supply of Office Furniture, Home Office Furniture, Laptops, Desktops, Printers, gaming hardware, printing consumables, CCTV, audio visual and other office products. **OFFICE ZONE** is a fast-growing organization that strives to provide its clients with the best of the best when it comes to their needs. We accomplish this by always analyzing each client's situation and coming up with customers solutions at **OFFICE ZONE**.

Through our long-standing and extensive partnerships with the world's leading Laptop, desktop and ICT manufacturers, we are able to provide and deploy products and services with the appropriate front-end and back-end infrastructure for our clients. We go a step further to provide efficient management tools for these devices in order to ensure that the user experience as well as the management task of these devices is pleasant and seamless.

And a host of other products and related peripherals, we provide them as a means to solve our customer's business problem in the most suitable and cost-effective manner.

Collaboration

We maintain close contact with our most important suppliers, which means that we are always informed about the latest technological developments

and we can therefore provide our clients with the best solutions at the best price. We like to work with companies that believe quality is important and have proven themselves in the market.

Take Clients' Demand as The Orientation

Based on the market demand of office furniture industry, we always take clients' demand as the orientation, adhering to the service concept of user experience as the king, which establishes our brand's market positioning of high-end customization and outstanding space. OFFICE ZONE advocates top-grade, high-quality, strict requirements, to win "user recognition and demand" is our business purpose. Keeping an aggressive spirit of becoming the best once taking actions, we present the world lots of powerful designing works to reflect the infinite flames of the idealists! Build A Customized Brand Industry, supply-side reform, industrial upgrading and transformation, Internet, sense of experience and other keywords

all reveal the transformation of mode and market demands. We combine the mainstream trend of the industry development, and meets the needs of the group's development strategy, to build a strong high-end customized brand of the overall office space



CORPORATE PHILOSOPHY – VALUES

We strongly subscribe to the truth that nothing is ultimately gained by dishonesty, misrepresentation or artfulness. We believe that a company's reputation is its most valuable commendation. **OFFICE ZONE** the innate worth of people and their right to equal opportunity, dignity and fair treatment.

COMPANY VISION

All office needs in to one store, our aim is to develop and maintain mutually beneficial relationships with both our clients and suppliers, to maintain service excellence and the continued improvement thereafter.



THE TEAM

OFFICE ZONE is run by dynamic, mature and forward-thinking management personnel supported by highly skilled and trained sales and marketing teams with many years of specialized and complementary talents and abilities. The Office Zone team fully understand the market and consumer needs after many years of experience, and in understanding these needs, is adept at working with partners and clients.

Location and Service Area

Office Zone Head office is based in Blantyre, Malawi, a warehouse & administration office of approximately 2,000 square meters. All deliveries are dispatched from their respective areas.

Mission

Mission Statement: "At all times to strive for excellence in service". To serve each customer to the best of our ability is extremely important and we strive to build lasting, highly beneficial and reliable relationships.

Why you should make Office Zone your Preferred Supplier

Our Company has been in existence and through our continued growth we have gained a stable team of highly trained staff, comprehensive product range and preferential supplier relationships which allow us to provide exceptional levels of pricing, service and flexibility to our customers. Add to this our in-Office & house logistics, delivery, and servicing capabilities, we are able to offer you a one-stop solution which will take away some of the inconveniences of running an office and enable you to focus on your core business.

In order to maintain service excellence, we focus on We are building mutually beneficial relationships with our customers and suppliers. We have maintained a close relationship with these leading suppliers. In addition, we have formal relationship standings with several other highly regarded brands, for example; Authorized Canon Reseller, Sharp, Samsung Partner and Authorized Epson Reseller, to name but a few.



lenovo

Microsoft



EPSON®

Buy with Confidence



We listen, we care, and we continue to uphold our long-standing tradition of not only meeting but exceeding our customer's expectations. We offer a broad range of furniture and specialize in designing complete office systems for your specific needs. We also remain in step with changes in our marketplace.

We like to believe that we do things differently. We treat our customers differently, as individuals, catering for their individual needs while striving to contain costs.

To us, customer focus covers everything from product quality to prompt delivery, after-sales service, professional expertise and advice.

WE ARE

PASSIONATE

ABOUT FURNITURE AND PASSIONATE ABOUT

PEOPLE



PEOPLE

WE CREATE

the optimal working environment with you, based on space effective design, ergonomics and people dynamics.



THAT IS WHY TO US, IT'S NOT JUST FURNITURE,

IT'S PERSONAL.

HELPING TO CREATE A BETTER WORLD



We work with a supply chain that are committed to developing sustainable business practices that meet the needs of the present, without compromising the welfare of future generations.



BY ASSOCIATION

BY MANUFACTURING

BY CHOICE

BY DESIGN

BY RESPONSIBILITY

BY ENVIRONMENTAL AWARENESS



AT OFFICE ZONE WE FOCUS ON OUR CUSTOMERS

SOLUTIONS

We design solutions, rather than just fulfilling requirements.

This requires research, engagement with the task at hand and innovative thinking.

PERFORMANCE

Like our products, we perform at the highest level possible. Our superior performance not only keeps our customers happy, but it enriches our lives too.

RELATIONSHIPS

We work hard to create and build long term relationships – with our customers, our suppliers, and our staff.

WHAT

WE DO



OFFICE ZONE FURNITURE IS
EMPOWERING



THROUGH KNOWLEDGE & DEVELOPMENT

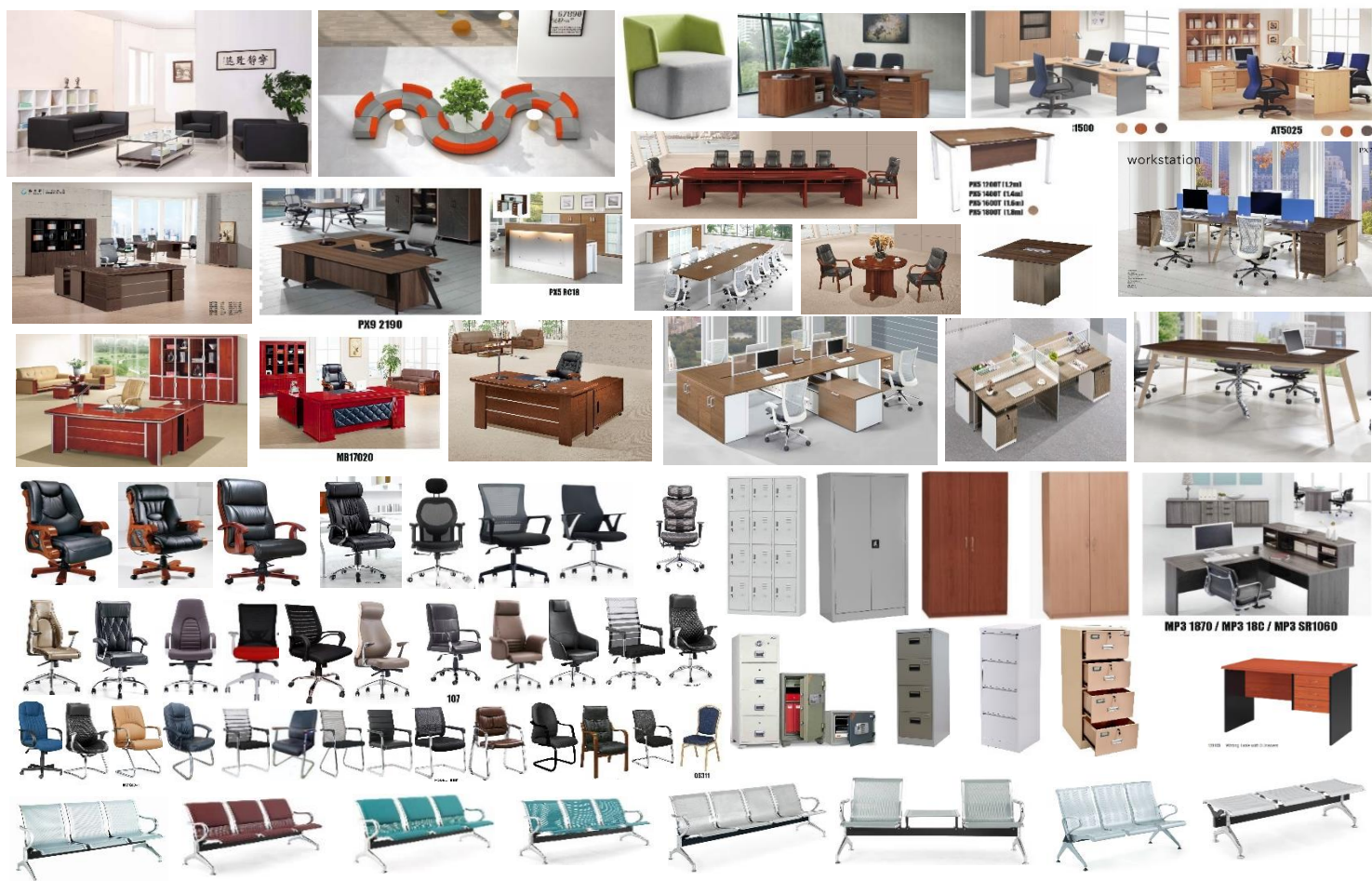
Office Zone supports the government efforts in empowering previously disadvantaged individuals in Malawi.

We work together to ensure a meaningful transfer of knowledge, development and sustainable growth

FROM CONCEPT TO INSTALLATION

FURNITURE SOLUTIONS

- ✚ Desking: Executive Office, Standard Office, School Desks, computer Desk etc.
- ✚ Seating: Office Swivel, Ergonomics, Office Visitors, Church, Counter, Lab, Training, Waiting Chairs, Easy Chairs, Office sofas [High back, medium back mesh, leather and fabric]
- ✚ Storage: Shelving's, Book Cases, Credenza's, Hutch, Safes [Fire proofs Safes, Hotel Safes, dropping safes]
- ✚ Meeting tables: Round, rectangular, Oval, Executive and non-Executive
- ✚ Reception: Modern Reception Counters
- ✚ Filing: Steel, wooden, Fire proof cabinets, Stationary, Bulk filing cabinets, Lockers etc.:
- ✚ Safe: Money safes, Digital Safes, Fire Proofs, Hotel Safes.

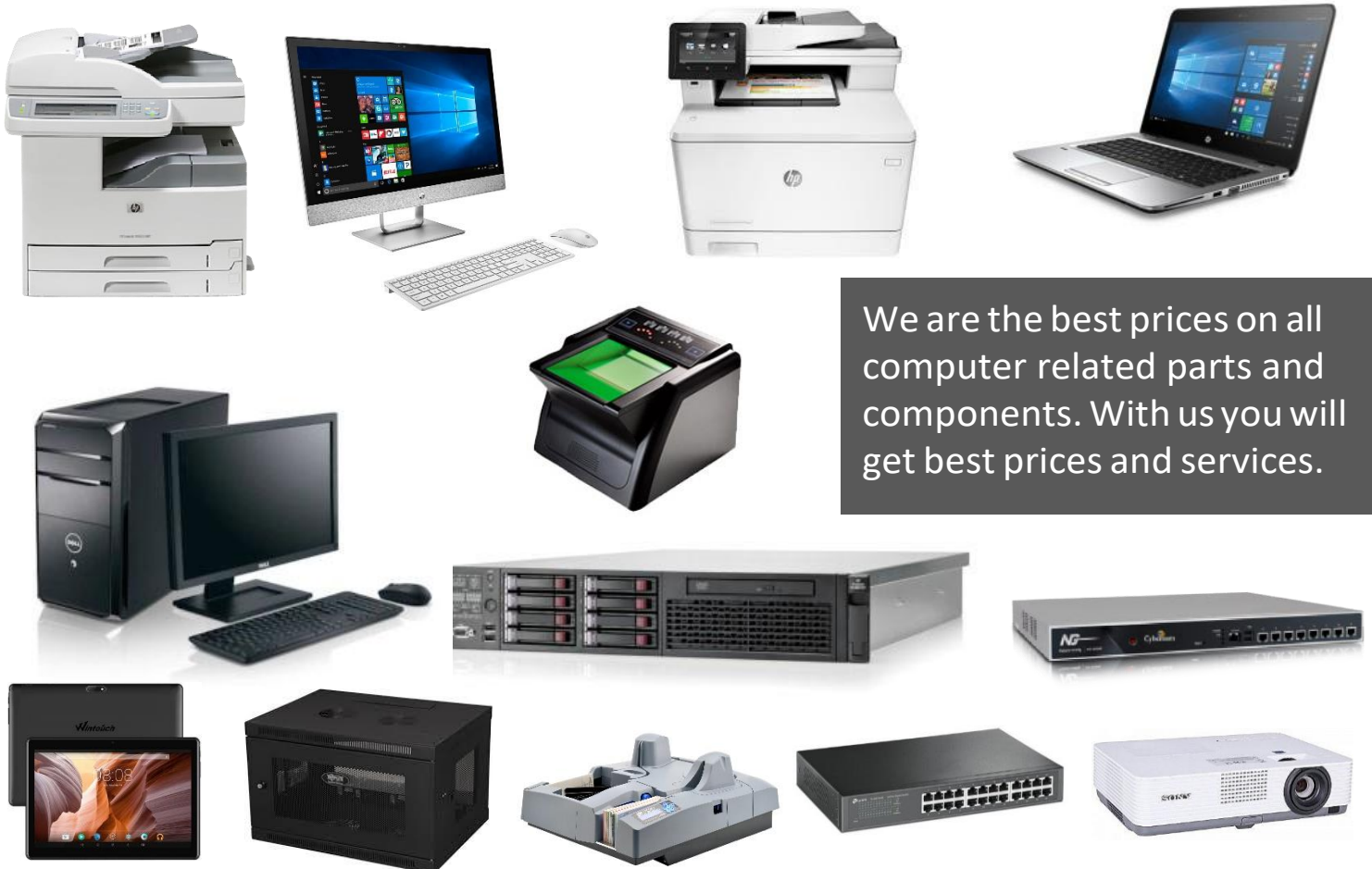


"No matter what you are looking for we have the skills to get it done"

ICT Equipment's Supply

We supply different ICT Equipment's like:

- ✚ Computers [Desktop Computers, Notebook Computers, POS Computers, Tablet & Tablet PCs, Workstations] Computer Accessories [Computer Components, Notebook Accessories, Keyboards & Keypads, Computer Speakers etc.
- ✚ Printers, Scanners & Print Supplies [Laser Printers, Inkjet & Photo Printers, Ink, Toner & Print Supplies, Copy Machines & Accessories and Business Inkjet Printers etc.
- ✚ Networking Products [Ethernet Switches, Modems, Routers, Wireless Networking, PBX/Multi-User Telephony Systems and Communication Boards etc.
- ✚ Cables [Networking Cables, USB Cables & Hubs, Network Cable Accessories, Audio/Video Cable Products etc.
- ✚ Data Storage Products [Hard Drives (internal & external), Flash Memory and Media & Accessories etc.
- ✚ Electronics [Digital Camera & Accessories, Cell/Smart Phones & Accessories, Television & Video Equipment, Photographic Accessories etc.
- ✚ Memory [System Memory (RAM), Network Device Memory, Server Memory] Monitors [LCD/LED Monitors], Projectors and projector screens
- ✚ Office Equipment & Supplies Paper Shredders, Power, Cooling & Racks [UPS/Battery Backup Products, Rack Mounting Equipment, Power Adapters etc.
- ✚ Software Solutions, Windows, Microsoft Office, POS Systems etc.;



We are the best prices on all computer related parts and components. With us you will get best prices and services.

OUR GUARANTEE

OUR SERVICES

In-Office and Home Office installations, Space Design and consulting, Unrivalled warranties. A Vast range of office furniture across all price ranges, A unique trade-in,

AFTER SALES SERVICES

We believe in and value long term relationships with our customers, our staff, and suppliers.

CONTINUITY SUPPLY

We endeavor to supply furniture as per the original for as long as possible. Our products are delivered against the highest design and quality control standards

CUSTOMER SUPPORT

Our warehouse is well stocked and organized. Once orders are placed, they are delivered within 48 hours by our fleet of in-Office delivery vehicles, we have an experienced installation crew who are friendly, knowledgeable, and like many of our staff, have been with us for a long time.

Why OFFICE ZONE



Excellence

OFFICE ZONE employs seasoned experts with significant experience in Office furniture and ICT items with all the emerging technologies to develop the best Services and solutions for you.



Turnaround Time

We believe in completing all our projects before deadline to ensure client satisfaction and spare sufficient buffer time to modify design if needed as per client feedback.



Value for Money Solutions

With an industry experience of 6+ years we use refined processes to give cost advantage to all our clients. We specialize in delivering best solutions at your budget price.



Technical Services

We offer FREE one-year technical support after project completion to make sure that our clients don't face any problem even after the development is over.

Get in Touch

We Thank you for showing interest in **OFFICE ZONE**. We look forward to build a long-term relationship with you and with your company. You can know more about us and our services from our website:

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