



Alliance One Tobacco (Malawi) Ltd

Invitation for Expressions of Interest

Alliance One Tobacco (Malawi) Ltd invites expressions of interest from potential suppliers capable of producing sustainable biomass pellets. This is an excellent opportunity to become a key supplier of biomass to Alliance One, with the potential for a long-term business relationship.

Biomass Pellet Specifications

Diameter	:	14mm to 20mm
Length	:	Greater than 15mm, less than 50mm
Calorific Value	:	Minimum 16MJ/kg
Moisture Content	:	Not to exceed 15%
Silica Content	:	Maximum 5% Si/g

Delivery Requirements

Total Biomass Requirement	:	3,000 tons / annum
Monthly Delivery Rate	:	+/- 333 tons / Month (April – December)
Delivery Location	:	Alliance One Tobacco Factory, Kanengo, Lilongwe
Preferred Packaging	:	1-ton tough bags (to be returned to the supplier for reuse)

Submission Details

Interested suppliers are requested to submit their expressions of interest addressed to the **IPC Chairperson of Alliance One Tobacco (Malawi) Ltd, P.O Box 30522, Lilongwe**
3. Submissions should be hand-delivered in sealed envelopes and placed in the "Expression of Interest" Box at Gate No.3. **Closing Date: 28th February, 2025**

Don't miss this opportunity to collaborate with Alliance One in building a sustainable future.