



## DIGITAL MALAWI ACCELERATION PROJECT

PROJECT NUMBER:  
Grant No.:

P505095  
IDA-E338-MW

### INVITATION FOR A MARKET ENGAGEMENT WITH STAKEHOLDERS ON DIGITAL MALAWI ACCELERATION PROJECT (DMAP)

#### 1. Introduction

The Government of Malawi (GoM) in collaboration with the Public Private Partnership Commission (PPPC), is implementing the World Bank-funded project *Digital Malawi Acceleration Project (DMAP)*. The project, which runs from 2024 to 2030, seeks to increase access to and inclusive internet use and improve the government's capacity to deliver digitally enabled services in Malawi. Key implementing partners include the Department of e-Government, Malawi Communications Regulatory Authority (MACRA), Universal Service Fund (USF), Malawi Research and Education Network (MAREN) and the National Registration Bureau (NRB).

DMAP is structured into four main components:

**Component 1: Affordable Broadband and Secure Data Hosting** – Expanding broadband coverage, particularly in rural areas, to achieve universal mobile broadband access.

**Component 2: Interoperable and Secure Data Platforms** – Strengthening digital ID systems and data exchange platforms.

**Component 3: High-Impact Digital Services and Productive Digital Usage** – Promoting digital skills, literacy, and entrepreneurship across Malawi.

**Component 4: Programme Management** – Supporting the establishment and operationalisation of the Malawi IT Authority (MITA), transitioning from the current Department of e-Government.

#### 2. Objectives of the Stakeholder Engagement

Proactively engaging with prospective bidders before a formal Procurement process has begun is crucial to the success of a project of this magnitude.

In this case, the Stakeholders Engagement aims to:

- **Communicate Needs:** Clearly introduce the various components of the project to all potential bidders and briefly convey project requirements.
- **Gather Market Insights:** Understand bidders' expectation, challenges, cost implications, benefits, and risks from prospective bidders.
- **Identify Potential Partners:** Gauge market interest and identify prospective bidders and partners for the various components of the project.
- **Improve Procurement Documents:** Refine project structures, bidding documents and any other project documents based on market feedback.
- **Address Risks and Optimize Implementation:** Together with all prospective bidders, proactively identify and address potential challenges and risks in the project before the formal bidding process.

#### 3. Target Suppliers:

- Facilities service license Operators such as Helios (Malawi Towers Limited), Telekom Networks Malawi Limited Plc (TNM), Malawi Telecommunications Limited (MTL), Malcel Limited, Nyasa Mobile Limited, Access Communications Limited and Open Connect Limited (OCL)
- Network Services license such as Telekom Networks Malawi Limited Plc (TNM), Malawi Telecommunications Limited (MTL), Malcel Limited, Nyasa Mobile Limited, Access Communications Limited, Airtel Malawi Limited
- All licensed Internet Service Providers (ISPs)
- All Network Infrastructure companies (Optic Fiber, Wireless, Satellite, 4G, 5G et)
- Fixed Network Operators

The Stakeholder Consultation Meeting will be held as follows:

**Date:** Tuesday, 24<sup>th</sup> March, 2026

**Venue:** Amaryllis Hotel, Blantyre

**Time:** 09:00 Hrs

For those who want to participate virtually should use the following link:

<https://teams.microsoft.com/join/352248946952162p=MWvHoJJa9h588Ytc2p>

For further information, kindly contact (Vincent Mnthambala on 0884955662).